



**We Make
It Happen
Since 1999**





Company Profile

Falcon Travel **established 1999**

is one of the leading IATA travel agencies in Qatar, operated with highly-trained multilingual professionals. Falcon Travel is a fully-owned subsidiary of one of Qatar's largest companies, Jassim Bin Nasser Group, under the patronage of HE Jassim Bin Nasser Bin Hamad Bin Abdulla Al Thani. The Core Group Activities include Marine Products, Marine Offshore Services, Realty Services, Facility Management and Travel Management. The team consists of experienced and qualified personnel focused and driven to achieve and deliver results, as an individual and as a team. Technology Adaptation, Trainings and Awareness on Global Market Practices, Quality Control in Office Operation is a standard. Absolute importance is given to Corporate Social Responsibility, Green Initiatives and Human Social Development.

We Make It Happen!

Online Travel Portal

falcontrips.com

Falcon Travel is proud to introduce its latest product - **falcontrips.com** - an online travel portal intended to better serve our customers.

Launched on November 1, 2017, it is part of our dedication to extend to our valued clients the best fares available in the market, at the most convenient means - right at your fingertips.

- Compatible with Mobile and Tablet Devices
- Very Competitive Fares
- Compare Prices Among Various Airlines
- The Latest Travel Deals
- Access All Destinations Around the World
- Quick and Easy Enquiries
- Easy and Efficient Booking

The screenshot displays the mobile app interface for falcontrips.com. At the top, there are two main navigation buttons: 'Flight' (highlighted in blue) and 'Hotel'. Below these, a dark grey form area contains the following fields and options:

- Where would you like to fly:** Radio buttons for 'One Way', 'Round Trip' (selected), and 'Multicity'.
- From:** A text input field with a location pin icon and the placeholder text 'Airport or City'.
- To:** A text input field with a location pin icon and the placeholder text 'Airport or City'.
- Departure Date:** A date picker field with a calendar icon and the text 'Select Date'.
- Return Date:** A date picker field with a calendar icon and the text 'Select Date'.
- Passengers:** A section with the text 'My dates are flexible!' and a checkbox, followed by a blue circular button with a white envelope icon.
- Passenger Types:** Three buttons labeled 'Adult (+12)', 'Child (2-11)', and 'Infant (0-2)'.



Our Services

- *Reservation and Ticketing (all airlines)*
- *Worldwide Hotel Reservations*
- *Worldwide Car Rentals*
- *Visa Assistance*
- *Business & Tourist Visa for Qatar*
- *International Driving License*
- *Meet and Assist Services*
- *Business Travel*
- *Travel Insurance*
- *Inbound Tours*
- *Train Coach Tours*
- *Sightseeing Tours*
- *Medical Tours*
- *Adventure and Sports Tours*
- *Cruises*
- *Spas*
- *Umrah Packages*
- *Theme Parks*
- *Fixed Departures*
- *Charter Flights*
- *Educational Tours*
- *M.I.C.E (Meetings, Incentives, Conferences & Exhibitions)*

Apart from our comprehensive coverage of services and products, we strongly consider the importance of Quality Control and Standards within the team and company. We believe this is one of the primary driving forces that help in the successful existence of any organization. To ensure this is achieved we have taken numerous steps to be on the right track. Some of our practices include:

1. Affiliation with Global Companies and Networks to comply with travel trends and practices.
2. Synchronization with industry standards and technology platforms.
3. Training within the team to be aware of the latest products, trends and practices.
4. Constant adaptation of innovative and contemporary practices preserving eclectic values.

M.I.C.E

Meetings, Incentives, Conferences and Exhibitions

Falcon Travel offers a full range of event hospitality services encompassing corporate business meetings, incentive travel, regional conferences, exhibitions, local sightseeing tours, limousin services and airport transfers. We take care of everything from scratch to end, providing you, our client, with a unique, burden-free experience.



Falcon Travel dedicated M.I.C.E team provides one-stop solutions for crafting itineraries and logistics. We have organized many successful student groups travel for very renowned schools in Qatar like Jazeera Academy, Al Maha Academy, Hayat Universal School, German German International School and many more to Spain, Italy, Turkey, Bosnia, Singapore and Malaysia. In addition to Makkah and Jerusalem Pilgrimage Tours.



To constantly ensure that only the best services are provided to customers, Falcon Travel regularly conducts quality control review meetings with service suppliers, visits new venues and appraises partnership performances. To enhance the quality of our service, staff are regularly sent on training seminars and conferences to keep abreast of the newest service innovations relating to customer relations, competitive marketing and crisis management. **AN ORGANIZER YOU CAN TRUST TO ARRANGE YOUR TRIP BEYOND YOUR EXPECTATIONS!**



Professionals



AYMAN AL QUDWA
MANAGER

MY FAVORITE QUOTE:

“If you want to go fast, go alone. If you want to go far, go together.”

Born and grown up in Qatar, diverse in GCC Aviation. Worked in Qatar, Bahrain, UAE and Saudi Arabia. Travel and Leisure experience including more than 3 Decades at Management Sales, Marketing and Operation. Reputation for being a winner and the ability to effectively achieve measurable results, while managing large and remote teams.

Worked with Gulf Air, Emirates, Airlines, DOTW, Qatar Airways, BEXAIR, Bahrain Air, Regency Travel and Tours, Atlas Global and currently with Falcon Travel member of JBN Group.



JEEJA SASI
HEAD OF ACCOUNTS

EDUCATION

Master of Commerce
University of Madras, India

PREVIOUS EXPERIENCE

Techno Blue
Doha, Qatar
2002 - 2004
Accountant

Al Bateel Group
Doha, Qatar
2000 - 2002
Accountant



LUTHFI HAMEED
HEAD OF HOLIDAYS

EDUCATION

Diploma in International Airlines & Travel Management
University of Madras, India
Bachelor of Computer Science (Bsc)

PREVIOUS EXPERIENCE

FAZ Tours & Travels
Chennai, India
Senior Travel Consultant
2010 - 2012
Net Tours & Travels
Dubai, UAE
Senior Travel Consultant
2004 - 2010
Universal Air Travel India Ltd
Chennai, India
General Travel Consultant
2002 - 2004
Al Andalus Trading Co.
Riyadh, Saudi
Computer Programmer
- Administration
1997 - 2002

Member of BNI WINNERS in Qatar

Professionals



BIJU VARGHESE
SENIOR ACCOUNTANT &
TRAVEL CONSULTANT

DATE OF JOINING:

April 18, 2006

BRIEF ROLE SUMMARY:

Preparing and processing payment vouchers by checking supporting documents and bills. Checking of all daily sales reports for completeness and accuracy. Review and process routine accounting data for revenue and expenditures. Ensure accuracy, completeness and compliance with corporate requirements. Analyse, reconcile, balance and maintain accounting records. Review purchasing, petty cash, and personal claims. Printing and distribute monthly financial reports. Perform miscellaneous job-related duties assigned by the manager.



LESLY DIHAYCO
HEAD OF OPERATIONS

DATE OF JOINING:

June 15, 2019

BRIEF ROLE SUMMARY:

Primarily handling requests from Corporate and VIP Clients, providing them complete travel-related services. Communicating with the clients to build a good relationship. Research and resolve client concerns and inquiries in a timely manner. Work closely with tour operators/suppliers/airlines to ensure smooth operations, and to build up a one-on-one relationship. Timely completion of ad hoc tasks assigned by the manager.

Member of BNI ALMAHA in Qatar



EDWARD POLANGCOS
HEAD OF IT

EDUCATION

AMA Computer College - East Rizal

Bachelor of Science in
Computer Science
Rizal, Philippines
2010 - 2016

PREVIOUS EXPERIENCE

Falcon Travel

Doha, Qatar

IT Developer, 2017 - present

AMA Computer College

On-the-job trainee, IT Dept.

2015

The Falcon Travel Team

Meet our team - a dedicated group of professionals with decades worth of cumulative experience in the travel industry. Composed of highly trained individuals from different nationalities and educational backgrounds, our team is able to adapt and work together to meet the ever-changing needs of our customers.





How To Reach Us

VISIT US

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